

## Carilion Clinic Selects Compliance 360 for Physician Support Operations

Atlanta, GA. – July 21, 2007 – Compliance 360, Inc., a provider of governance, risk and compliance (GRC) management software, today announced that Carilion Clinic, a leading healthcare provider in Southwestern Virginia has selected Compliance 360 to automate and manage regulatory compliance initiatives within their Physician Support Operations.

With more than 400 primary care and specialty staff physicians spread across 100 practice locations, Carilion Clinic is committed to finding innovative solutions to meet their patients' health needs and that same philosophy applies to managing the business of healthcare. "I had the good fortune to experience the value of Compliance 360's application suite in a prior career role and I knew immediately that managing the business of 400+ physicians could only succeed if I had those same capabilities here", stated Jonathon Arrington, Vice President of Physician Services for Carilion Clinic.

Carilion Clinic selected the Compliance 360 platform for its extensive product breadth, user-friendly interface, and efficient implementation. Based on prior experience with Compliance 360, Carilion Clinic's Physician Support Operations leadership expects to be exercising the application's capabilities within weeks. Carilion Clinic anticipates significant utilization of Compliance 360's project and contract management modules as well as risk assessments, surveys, and incident management modules.

"We are building a world class organization here and we will continue to recruit the best physician candidates available. That means that I need to keep track of very specific contract provisions and I can't imagine accomplishing my responsibilities without Compliance 360," says Chuck Sawyers, Director, Physician Support Operations. "Not only do I receive alerts through email when certain provisions or milestones have been met, but the reporting capabilities are phenomenal. We have to manage practice operations with our minds on HIPAA, Stark II, and CMS/OIG requirements. With over 100 locations to monitor; you can't manage that through Excel<sup>™</sup>, Outlook<sup>™</sup> and phone calls."

### About Carilion Clinic

Carilion Clinic, a \$1.5 billion, integrated healthcare delivery organization in Southwestern Virginia, encompasses 5 hospitals, 100 practice locations, and 460 physicians across 37 specialties. Carilion Clinic's flagship facilities, Carilion Roanoke Memorial Hospital and Carilion Roanoke Community Hospital were two of the first in Virginia to be recognized with Magnet Status by the American Nurses Credentialing Center. Additional accolades include *Modern Healthcare's* Top 100 Hospital, Verispan's top 20 most highly integrated healthcare networks, *U.S. News and World Report's* Top 50



Hospital for cardiac surgery, *Hospital & Health Networks Magazine's* Top Wired and Wireless Hospital, and the 2002 National Quality Award.

**About Compliance 360, Inc.**

Compliance 360 helps companies in regulated industries address the most important facets of a comprehensive governance, risk and compliance management program. The results are reducing risks, improving efficiencies and protecting a company's brand. The Compliance 360 on-demand software suite includes products that address IT governance, policies and procedures management, incident management, surveys, Sarbanes Oxley compliance and enterprise risk management. Compliance 360 has headquarters in Atlanta, GA and assists over 70,000 users everyday in a variety of highly regulated complex business environments. For more information, visit Compliance 360 at [www.compliance360.com](http://www.compliance360.com).

***Editor's Note: Compliance 360 is a registered trademark of Compliance 360, Inc. All other trademarks are recognized as proprietary to their owners.***

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